# Ad/Aedia 2013 Ad Solutions

**Cross Channel Advertising** 

(800) 296-7104 | sales@admedia.com



# WHO WE ARE

## **Re**marketing





ad**Mobile** 

**Ad**Retargeting

**©** Ditto domains

overlayAd.

contextual



**Thank**YouEmail

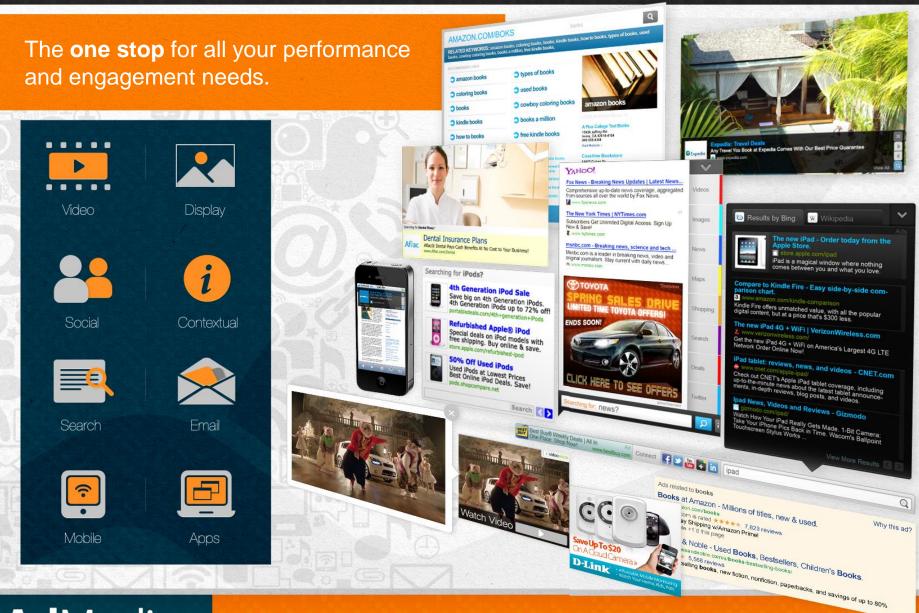
AdMedia works with top agencies and brands to bring digital marketing solutions with our cross channel marketing platform.

> We excel at monetizing traffic, by generating millions of actions a day by targeting your ads through social media, games, display, email, mobile, search and video.

AdMedia's display ad network receives 100 million+ impressions per day, delivering 11 billion+ local searches per month and 29 Billion national searches per month.



## ADVERTISING PRODUCTS & FEATURES



# BENEFITS

Buyers leveraging our Client Services program enjoy the following benefits:



**Zero**Management Fees



**Dedicated** 

**Account Representative** 



**Available** 

**Design Services** 



**Real Time** 

Reporting & Analytics



**In-House** 

Optimization



**Bid for Keywords** 

by Traffic Source



## ADVERTISING PRODUCTS & FEATURES

Our clients—agencies, brands, networks and publishers—prefer AdMedia because

we understand consumer behavior.



We have designed a responsive 360° platform that adjusts dynamically to put your message and offers where they'll bring results.

- We deliver the right format at the right time in the right place.
- We offer total engagement, from impression to action.
- Widely recognized as one of the most competitive monetization solution providers, AdMedia works with clients to design their own programs.



Awareness

Lead Generation & Acquisition Conversion



## DISTRIBUTION



**AdMedia** is the largest privately held owned and operated online ad network.

The AdMedia platform reaches more than 92 million ComScore confirmed unique monthly visitors through our owned and operated 20K+ vertical channels, tapping into all the majors, including Yahoo, Bing and Google. In Addition, AdMedia boasts a publisher network of over 22,000.

# YAHOO! Google bing

- 100M impressions / day
- 11B local / month searches
- 29B national / month searches
- 90M opt-in emails delivered / day

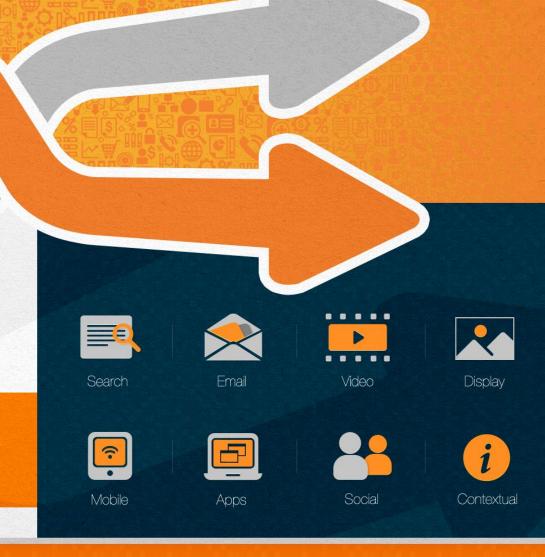




# CROSS CHANNEL ADVERTISING

With Cross Channel Advertising, we can accommodate any combination of search, display, email or other online exposure with your desired offer format.

We drive visitor traffic on a CPM, CPC, CPE and CPV basis while retargeting the user for a much higher click through rate to arrive at your CPA objective.



## REMARKETING

AdMedia's Remarketing Engine automatically gives your campaign a higher frequency rate, ensuring your ads are seen and convert more often than through other methods. Most search providers only assist in the placement of the advertiser's ad copy into Google Adwords or Bing and Yahoo.

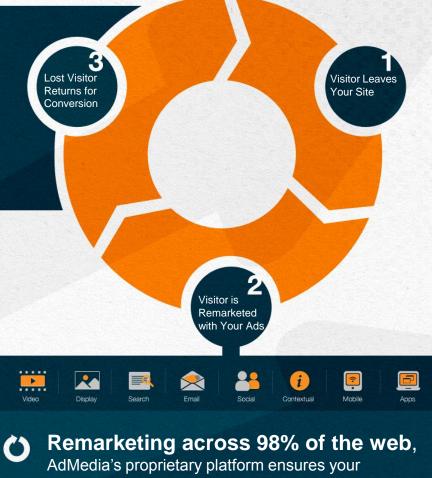
The majority of these advertisers see up to a 70% bounce rate on inbound traffic being purchased by Tier 1 ad centers. We remarket across all search and display networks in the space.



#### We remarket 70% of users

who leave your site without purchasing a product or completing a lead form.

Ask us for a breakdown of our optimization techniques.





prospective customers are tracked, targeted and retargeted in the right time and place to spur your desired action. It's streamlined, timely and accurate.

## DYNAMIC REMARKETING

#### Real-Time Ad Creation

Based on demographic data on different segments of the advertiser's site, we dynamically serve up the best matched creative for this user base. This approach can also be used on non-advertiser owned sites across major destinations on the internet.



## Dynamic Remarketing Benefits

- > Highly relevant ads
- > Significantly increase conversion rates
- > Unparalleled consumer insights



Product Management



**Product** Tracking



**Product**Targeting









VIDEO ADVERTISING

#### AdMedia Video reaches more than 96 million unique visitors each month in more than 40 countries

AdMedia's real-time bidding (RTB) for video serves millions of ad calls each month through our exchange.

With the AdMedia Video marketplace, we connect advertisers to a large ecosystem of publishers competing in real-time for their inventory.

Advertisers can purchase inventory in the AdMedia Video marketplace either directly through our Client Services program or Self Serve platform.

#### Buyers leveraging our Client Services program enjoy the following benefits:

- Efficient video ad buys
- The most advanced video targeting available
- Video ad campaigns are optimized, and steer campaigns to the audience with highest ROI
- Transparency (audience verification, site-level reporting, 100% brand protection)

#### Flexible pricing models - CPM, CPC, CPV, CPE



The majority of AdMedia's Video inventory is fully compliant with the Interactive Advertising Bureau (IAB) VAST and VPAID ad serving and ad delivery standards, enabling advertisers to reach millions of people with the most targeted video ads.







## OWNED & OPERATED BRANDS



AdMedia's network of compelling owned and operated vertical brands reinforces our advanced targeting approach. We own and operate 20K plus of our own web properties.



# Local PAGES"

bringing your neighborhood to you





















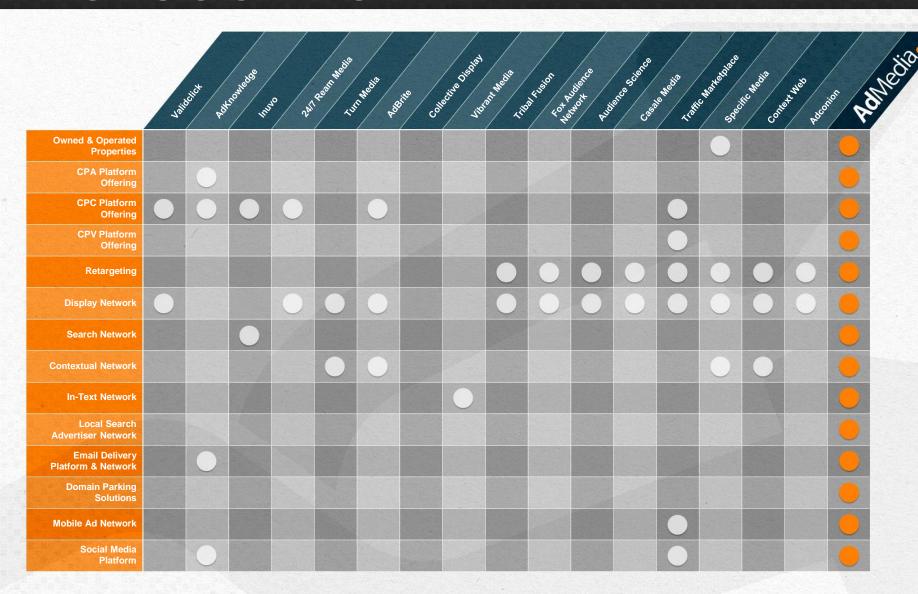








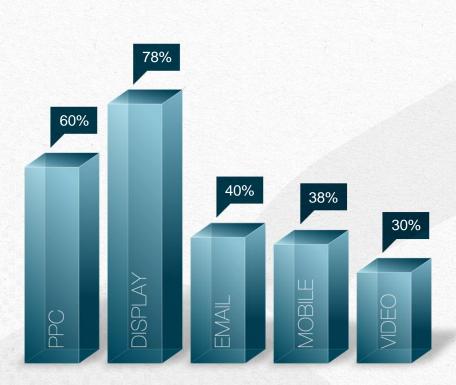
# ROI SCORECARD



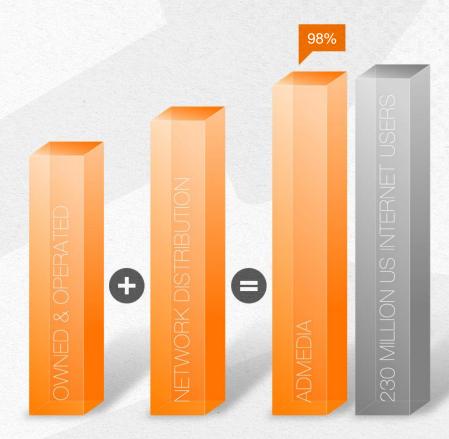


# COMPLETE BRAND COVERAGE

"Expand your brand's coverage across 98% of the web through all channels."



Individual product reach within AdMedia Network

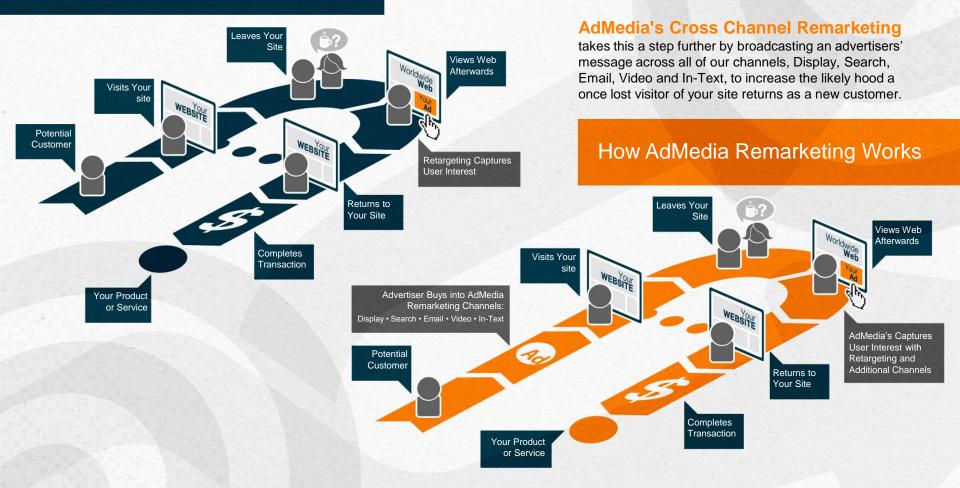


Overall Reach on AdMedia Network

## RETARGETING VS CROSS CHANNEL REMARKETING

How Standard Retargeting Works

Standard Retargeting only engages the user on a single display channel once a user has left your site in the hopes of sparking a renewed interest in your product.



## PAY PER CLICK

AdMedia's Pay Per Click Network is a robust ad platform offering the following features and services:



Self-Serve Platform



**Dedicated**Account Representative



Bids Starting as Low as \$0.05 Per Click



Bid Categories & Keywords on a CPC Basis



Exposure
Across All Channels

## **Targeting Quality Users**



### **Keyword Targeting**

- > Competitive entry level CPC's
- Geo Targeting
- ➤ Conversion Tracking and Quality Control
- Filter Traffic based on the converting sources



#### Run-of-Network

- > Branding with every Search
- Real-time bidding keyword marketplace
- Connection to high-volume traffic sources
- Optimization of your campaign to reach your desired results

# DISPLAY TARGETING

#### **Targeting Parameter Details**



#### Behavioral

- Areas of Interest
- > Recent Purchases
- > Income Age
- > Gender



### Geo-Target

- > Zip Codes
- > Region
- > Country
- > States
- > DMAs



#### Vertical

- Shopping
- > Finance
- Portal Sites
- Entertainment
- Technology
- Music
- Automotive
- Men's Interest
- Women's Interest
- > Health



### Optimize

- > Frequency
- > Time of Day
- Creative
- > Impressions
- Conversion
- > CTR
- > Site Blocking
- Day Parting
- > Ad Size



## CASE STUDY

# **Tier 1**Network Comparison



**T1** 

Standard display and search with Tier 1 provider.

- Generating 18,182 clicks
- Resulting in 104 leads
- Conversion rate of 0.57%



**Custom Campaign Offering AdMedia Package:** 

- Under Package 2, we ran localized display, email, and local search coupon offering Generating 5,000,000 impressions and 15,000 clicks.
- Resulting in 624 amount of initial leads
- Then retargeting kicked in providing 318 additional leads resulting in a total of 942 conversions and a conversion rate of 6.28% amount of ROI for the advertiser.

AdMedia •
TIER 1

18,182 CLICKS 15,000 CLICKS

104 LEADS 942 LEADS

0.57% CONVERSION

6.28% CONVERSION

\$25K Budget



# **OUR ADVERTISERS**



AdMedia's advertisers benefit from a robust suite of marketing solutions, and personalized campaigns.











Interactive Advertising Agency









at&t

# **BRAND SAFETY**



AdMedia Partners with all of the major advertising trade association and brand safety technology companies to ensure your campaigns run as safe and transparently as possible.



Our system handles over 1.2 billion ad request a day and always continues to increase volume.



We ensure 95-99% transparency from all channels gaining valuable insight into campaign data.







# Ad/Media Thank You

## AdMedia Team

(800) 296-7104 | sales@admedia.com